

Illinois Migrant Council

# PREPARING A NEW GENERATION OF ILLINOIS FRUIT AND VEGETABLE FARMERS

a USDA NIFA BEGINNING FARMER AND RANCHER
DEVELOPMENT PROGRAM PROJECT
GRANT # 2012-49400-19565

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# PREPARING A NEW GENERATION OF ILLINOIS FRUIT AND VEGETABLE FARMERS PROGRAMS FROM THE USDA FARM SERVICE AGENCY, USDA NATURAL RESOURCES CONSERVATION SERVICE, AND ILLINOIS' SMALL BUSINESS DEVELOPMENT CENTERS

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## Roles ...

Organization	Primary Service to New Fruit and Vegetable Farmers
United States Department of Agriculture Farm Service Agency	Microloans and operating loans
United States Department of Agriculture Natural Resources Conservation Service	Technical assistance and EQIP financial assistance for specific conservation practices
Illinois Small Business Development Centers	Assistance in development of business plans and financial assessment skills

## Additional service agencies:

- USDA Risk Management Agency
- Farm Credit





USDA Farm Service Agency: http://www.fsa.usda.gov/FSA/



You are here: FSA Home / State Offices / Illinois

#### WELCOME

Scherrie V. Giamanco State Executive Director

Stabilizing farm income, helping farmers conserve land and water resources, providing credit to new or disadvantaged farmers and ranchers, and helping farm operations recover from the effects of disaster are the missions of the U.S. Department of Agriculture's Farm Service Agency (FSA), FSA was set up when the Department was reorganized in 1994; though its name has changed over the years, the Agency's relationship with farmers goes back to the 1930s. At that time, Congress set up a unique system under which Federal farm programs are administered locally. Farmers who are eligible to participate in these programs elect a three- to five-person county committee, which reviews county office operations and makes decisions on how to apply the programs. This grassroots approach gives farmers a much-needed say in how Federal actions affect their communities and their individual operations. After more than 60 years, it remains a cornerstone of FSA's efforts to preserve and promote American agriculture.

#### Spotlights

To have news releases sent directly to your email go to the <u>FSA subscription page</u>.

Conduct USDA Business Online by creating an eAuthentication account

#### Illinois FLP Guaranteed Newsletters

o Volume 13-01

Agriculture Secretary Vilsack and Assistant Attorney General West Announce Process to Resolve Discrimination Claims of

Illinois Migrant Council

FSA farm loan programs provide loans, loan guarantees, and business planning to eligible farm operators and owner / operators

FSA partners with commercial lenders

FSA is the "Lender of First Opportunity"





## Find your county FSA office at <a href="http://offices.sc.egov.usda.gov/locator/app?state=il&agency=fsa">http://offices.sc.egov.usda.gov/locator/app?state=il&agency=fsa</a>

## **Loan Products**

- 1. Microloans
- 2. Farm Operating
- 3. Farm Ownership
- 4. Guaranteed Loans

USDA Service Centers are designed to be a single location where quaterners can access the services provided by the Fare-Service Agency, Natural Resources Conservation Service, and the Rurial Development agencies. This web site will provide the address of a USDA Service Center and other Agency offices serving your area along with information on been to certail them.

#### Farm Service Agency

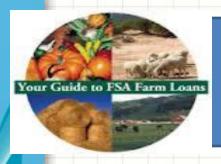
#### Illinois Counties

Click on the map to select a quarty









## **Loan Eligibility**

- Test for credit
- Farm experience and managerial ability
- Good credit history
- Owner/operator of a family sized farm
- Positive repayment ability
- U.S. Citizen or legal resident
- Borrower training







## Microloan

- Improves access to credit
- Reduces the paperwork burden
- 1 year of farm operating and management experience
- Maximum loan amount of \$50,000
- Repayment period range from 1-7 years
- These loans are for smaller farming operations and niche agriculture commodity producers
- 70% of the farms in the US have gross sales under \$25,000





## Illinois Microloans

Plastic mulch layer



Water-wheel transplanter







## **Direct Operating Loans**



- Direct annual operating loans
  - » \$300,000 maximum loan amount
  - » Maximum term is 18 months
- Direct term loans
  - » \$300,000 maximum loan amount
  - » Maximum term is 7 years

1 year of farming operating and management experience





## **Essential Farm Operations**

## **Loan Purposes**

- Start up expenses
- Crop expenses
- Tools & equipment
- Livestock
- Minor farm improvements
- Irrigation equipment

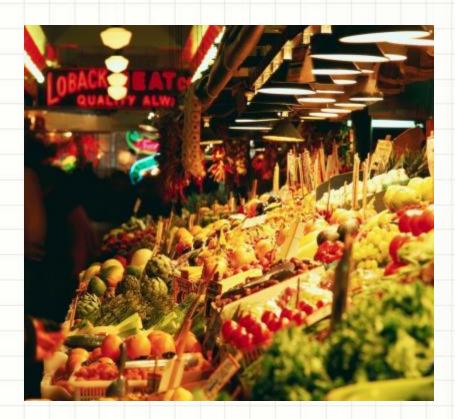






## FSA also administers the Noninsured Crop Disaster Assistance Program (NAP)

- FSA County Office
- Eligible Crops
- Application & Fee
- Crop Reporting







#### **USDA Natural Resources Conservation Service**

http://www.nrcs.usda.gov/wps/portal/nrcs/site/national/home/



## NRCS provides ... Technical Assistance

 On-site advice on effective practices

#### **Financial Assistance**

- CSP Conservation Stewardship Program: maintenance of existing conservation activities and adoption of additional conservation activities – called enhancements
- EQIP Environmental Quality Incentives Program: includes cost-sharing for pollinator habitat, cover crops, seasonal high tunnels, organic transition, additional practices

**EXTENSION** 

Programs for historically underserved populations: limited resource farmers, beginning farmers, socially disadvantaged farmers





## Find your local USDA NRCS office at

http://www.nrcs.usda.gov/wps/portal/nrcs/detailfull/il/home/?cid=stelprdb1117095

Note: You must register your farm with FSA in order to participate in NRCS EQIP or CSP.







## Illinois Small Business Development Centers

http://www.illinois.gov/dceo/smallbizassistance/beginhere/pages/sbdc.aspx



#### Services Include:

- One-on-one business advice and management assistance
- Assistance with the development of business plans
- Help with accessing market information and the development of marketing plans
- Assistance with accessing business financing programs.
- Assistance with financial analysis and planning
- Access to business education and training opportunities
- Specialized services in technology, innovation and entrepreneurial development

#### See

http://www.blipstar.com/blipstarplus/viewer/blipstar.php? uid=5161672 to search for the nearest SBDC







## Contact sites

Organization	Website
USDA Farm Services Agency	http://www.fsa.usda.gov/FSA/
USDA FSA Illinois	http://www.fsa.usda.gov/FSA/stateoffapp?mystate=il &area=home&subject=landing&topic=landing
USDA Natural Resources Conservation Service	http://www.nrcs.usda.gov
USDA NRCS Illinois	http://www.il.nrcs.usda.gov
Illinois Small Business Development Centers	http://www.illinois.gov/dceo/smallbizassistance/begin here/pages/sbdc.aspx





# To reach us ... if you need help reaching FSA, NRCS, or SBDC offices ...

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